YUASA™ EXIDE, INC.

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To: Whom It May Concern

From: Larry Axt

Date: May 17, 1997

Subject: Recommendation Letter

I have known and worked with Eric Hinderer of Adkins Export Packing for the past two years in a customer / supplier business relationship. During these two years, Eric has demonstrated a dedication to his business that is very rare today. He has always placed the needs of the customer first, before his own personal convenience and Adkins Packing.

Adkins Packing has provided service to Exide Corporation and now Yuasa-Exide for the past twenty plus years. Our business relationship involved long term agreements, and while Adkins has grown the past few years taking on new customers, the business relationship between Yuasa-Exide has only gotten stronger.

While focusing on his companies long term interests, Eric Hinderer has displayed creativity and flexibility in finding ways to assist and resolve the business "problems and difficulties" which arise in a long-term working relationships with his customers. His company has truly demonstrated excellent results, to show our appreciation "**Adkins Packing**" received an award from Yuasa-Exide for **Outstanding Performance in 1996**.

If you have any questions, please call me at (610) 208-1950.

Regards,

Larry Axt